

# FORTECHO INDUSTRY: Case Study

Art, Armour and Antiques Protection at Warwick Castle Merlin Entertainment / Warwick Castle - Warwick, UK

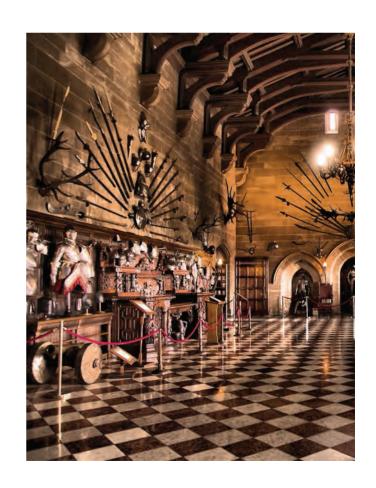
## **The Company**

Merlin Entertainment is Merlin Entertainments is the largest European entertainments company operating in Europe. Merlin runs 110 attractions in 23 countries across four continents, with annual visitor numbers exceeding 60 million. Among the most popular is Warwick Castle - a mediaeval castle in the United Kingdom that operates as an interactive entertainment venue. The castle blends 1,100 years of history with modern attractions, special effects and activities that are both educational and entertaining. Merlin Entertainment has taken great effort to preserve the Castle's interior, with large numbers of original suits of armour, armaments, helmets, high profile paintings, sculptures, silverware, ceramics, furnishings and fittings throughout.

# **Business Challenge**

With tens of thousands of visitors through its doors each year, many of whom are children and opportunist thieves, Warwick Castle needed a system that could invisibly protect a wide variety of items, without damaging them or the surrounding interiors.

- The building is listed, and therefore protected both inside and out.
- Walls are extremely thick meaning cables may not be pulled at room-level.
- Important to avoid false negatives and be able to co-exist with parties, school trips and raucous large groups.
- The system must alert floor level wardens / tour guides and security personnel simultaneously.
- The system must be able to protect objects of all shapes, sizes and materials - including metal without damaging them.
- The system must be able to expand and adapt to future shows and area development.







## **The Solution**

Fortecho Solutions installed their RFID system in all key areas with centralised monitoring supported by pagers, local alarms and third party alarm integration.

- Specialist 'on-metal' IS-TGA tags secured helmets, breast plates, swords and the rest of the metal objects.
- A variety of hidden sensors were fitted safely onto, or inside vulnerable artefacts and paintings.
- Localised alarm sounders installed in each room in the event of a visitor touching an object, gallery sounders alert local staff members.
- Pager module added to system; relevant personnel equipped with pagers are given real-time detailed alarm information within 2km range of the castle.
- Reader network distributed in the back-of house areas above the targeted rooms giving excellent penetration through fortified building structure.
- Staff members on security and operation side given comprehensive training on the system to ensure optimum knowledge dispersal when and where needed.

#### **ROI**

- Improved visitor experience. Visitors benefit from immersive three dimensional experience of objects on display without obstructive barriers affecting the authenticity or aesthetics.
- Tour guides can focus more on their presentations.
- Local sounders act as deterrent, and notify local staff of threatening events in real-time.
- Enhanced security peace of mind.
- Ease of monitoring and supports daily operations.



### **Customer Testimonial:**

"Suits of armour, weapons, ceramics, paintings... there are hundreds of valuable items, vulnerable to theft and damage by visitors. The Fortecho system invisibly protects it all, facilitating immediate analysis and response in the event of an emergency"

Liam Bartlett, Head of Guest Operations, Warwick Castle / Merlin Entertainment

www.warwick-castle.com/